

SPEC. 03-217 ONE (1) GRAPHITE FURNACE ATOMIC ABSORPTION SYSTEM
AUGUST 27, 2003

COMPANY NAME: REPRESENTATIVE: ADDRESS: CITY,STATE,ZIP: TELEPHONE NO.: FAX NO E-MAIL ADDRESS		Varian, Inc. Cathie Walsh 270 Mitchell Dr. Walnut Creek, CA (800)926-3000 (925) 945-2360 orders*varianing.com		Perkin Elmer LAS, Inc. Judith Albrecht 710 Bridgeport Ave. Shelton, CT 06484 (800) 762-4000 (203) 944-4914		Thermo Elemental Lou Marciello 27 Forge Parkway Franklin, MA 02038 (508) 520-1880 (508) 528) 2127 lou.marciello@thermo.com		
Description		Qty.	Unit Price	Total	Unit Price	Total	Unit Price	Total
1. Graphite Furnace Atomic Absorption System		1		\$30,320.00		\$41,953.00		\$39,920.00
Manufacturer / Make / Model			Varian, Inc. Spectraa 220G		PerkinElmer Analyst 700		Solaar S-2 GFS97 fur/autosamp	
12 Month Warranty			Included		Included		Included	
OPTIONS								
1.1 Lamp for manganese and iron detection:		1		\$155.00		\$364.00		\$153.00
1.2 Graphite Furnace AA Auto Sampling:		1		Included		Included		Included
2. Price extended warranty (after origianl mfg. war		1		\$2,436.00		\$4,151.04		\$4,700.00
3. Service Agreement for one yr.		1		\$2,436.00		\$4,151.04		\$5,400.00
TOTAL BID:				\$30,475.00		\$42,317.00		\$40,073.00

COMPANY NAME: REPRESENTATIVE: ADDRESS: CITY,STATE,ZIP: TELEPHONE NO.: FAX NO E-MAIL ADDRESS		Shimadzu Lonny Ennen 10413 West 84 Terrace Lenexa, KS 66214 (877) 698-7923 (913) 888-8388 lwennen@shimadzu.com		Shimadzu Lonny Ennen 10413 West 84 Terrace Lenexa, KS 66214 (877) 698-7923 (913) 888-8388 lwennen@shimadzu.com	
Description	Qty.	Unit Price	Total	Unit Price	Total
1. Graphite Furnace Atomic Absorption System	1		\$27,764.00		\$46,508.00
Manufacturer / Make / Model		Shimadzu AA-6650G		Shimadzu AA6800	
12 Month Warranty		Included			
OPTIONS					
1.1 Lamp for manganese and iron detection:	1		\$686.40		\$686.40
1.2 Graphite Furnace AA Auto Sampling:	1		\$5,614.40		\$5,614.00
2. Price extended warranty (after origianl mfg. war	1				
			\$3,531.44	PM Only = \$1,877.04 Emergency Only = \$3,179.04 Total Coverage = \$4,312.88	
3. Service Agreement for one yr.	1				
TOTAL BID:			\$28,450.40		\$47,194.40